

Pima County Junior Livestock Sales, Inc.



President- **Laura Levin** Vice-President- **Bobby Torres** Treasurer- **Brandy Lara** Secretary- **Chris Palmenberg**

PCJLSC Meeting Minutes – SEP 3, 2019

In Attendance: Laura Levin, Chris Palmenberg, Tawn & Julia Johnston, Brandy Lara, Irish Coussens, Jill Palmenberg, Patsy Selke, Marvin Selke, Tricia Harris, Carter Ham, Jen Vimmerstedt, Ryan Thiessen, Lisa Benson, Bev Mellor, Kay Moreno, Cheryl Caswell, Dr. Torres, Ed Konrath, Brad & Jenni Ferris, Micaela McGibbons, Makayla Smith, Josh, Jen Skaggs, Alan Wetherbee, Ashley Haller (via Zoom)

Next Meeting: Tuesday, November 5, 2019 – County Extension Office 6:30 p.m.

- Meeting called to order at 6:40 pm by Laura Levin
- Introductions
- Agenda items – any to be added? NO - Dr. Torres motions, Brandy Lara seconds, **approved.**
- Previous meeting minutes – Any changes? NO - Ryan motions, Jill seconds, **approved.**

Officer Report - Treasurer Report

Checking: \$127234.61
Savings: \$35690.61
Total: \$162934.22

Unpaid Collections:

Large Stock: \$39,000

Small Stock: \$11,825

Proposed Budget for 2020 (discussion):

Income:

Need to enforce the Billing Interest

Ad Income increased, looking for color print

Expenses:

Buyer Recognition raised to 8,000

Printing we were over last year, so increased this year.

Taxes reduced since 2018 we only paid 850

Grant we're leaving as-is for now, more discussion further in the year.

Insurance increased since last year we paid \$1800

Equipment purchased increased since we may need to put some new doors on the trailer.

Removing Swine Checkoff (432) since Swine coordinators don't know what that's for. – but someone knows that it's for the "pork board" so it's like \$1 per head.

Removing Letter Writing line item since the funds are in and go right out.



Based on this document, Income of \$40,275, Expenses \$32,080.

Will take inputs and generate final budget for discussion and voting at November meeting.

Brad: New show panels, need to get estimate, talk with Fair Commission, and get it into the budget.

Trish: Need panels for steer tie-outs

OLD Business

None.

NEW Business

Nominating Committee:

Julia & Jill nominating committee with Dr. Selke as chairperson. No need to meet, we had nominations due three weeks ago, and only got two nominations.

Directors: Laura & Chris terms are up, and so we put these two up before the board to vote: **unanimous approval**

Officers, sales chairs and clerk: Same people nominated, vote: **unanimous approval**

Non-voting members: Are people still participating? Went through the list, remove Marcus White, add Jennifer Vimmerstedt & Lilly Moore as non-voting members. Makayla nominates, **unanimous approval**

Three small stock directors: Irish motions to nominate the current small stock reps: **unanimous approval**

Rules – Changes for next year:

Jennifer sent out updated auctions rules for discussion. Captured discussions and changes live and she will send out updated rules for review. They need to be in the Premium book which closes 01 October. They will also be posted on the website as soon as they're completed.

Brad motions that the rules as amended be published. **Unanimous approval**

4H Update -- Josh: First item – how to re-invigorate Old Pueblo Hall (has become a ghost town in there). Can things from Old Pueblo be sold at a silent auction? Looking for group of people to explore this idea – what's been done at other states/shows. Anyone interested in sitting a committee to see if this is feasible? Brad – 4H deal, not Livestock Sales Committee. Josh – Sales committee 501-c organization needs to manage the money of this; 4H can't handle money projects.

Several large stock projects looking at amending minimum weights so that they are more in line with market trends. This mainly deals with market lambs being too light.

Beef proposed changes – Some people wanted to show some of the smaller breeds (Lowline / Dexters). They have smaller frame, but have the necessary frame/fat coverage. Possibly they are lower than the



minimum weight, but if we ultrasound them they could still be marketable. Could set up buyers to be able to purchase a smaller animal with the same high quality. Heritage market niche, buyers are interested. Brad – It’s all about genetics, and 4H leadership – tell the kids what is marketable and have them bring these animals to fair. If we “scan” with ultrasound and the judge finds out about that they’ll not want o judge at our fair.

Makayla Smith – Some parents requested we re-vamp our drug testing program. There are some newer more advanced drugs on the market, and things that can hide/beat the tests. Suggestion to have a committee to get the facts - what we test for, and find out if there are some additional things and charges. Large stock coordinators should be on this committee to investigate and report back to the sales committee; Josh can help coordinate.

Makayla Smith – Had a small problem with a lamb loadout. Packers didn’t have estimates of number of animals, so they were unprepared with equipment to haul away animals. Wilcox had to hire Trish’s husband to haul animals. Need to get numbers to them Saturday night, or well ahead. Once we get the tagging numbers, based on percentages going to each packer, they should have more information for planning.

Josh announcements – Ashley position filled by Kailey Hunter for now. We’ll be hiring another extension agent in about eight months. Concern about 4H age being changed, but we were one of the only states left to not allow 8 year old members. All 4H members being required to do project and member record books. Recognition event in late Spring to recognize kids on record books. Trying to integrate and mesh better with 4H and FFA.

Fair Commission Update – Dr. Selke:

Nothing to report.

Irish moved to adjourn the meeting at 8:26 p.m. Brandy seconded - **Motion carried**