

# Pima County Junior Livestock Sales, Inc.

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President- **Laura Levin** Vice-President- **Bobby Torres** Treasurer- **Garrett Ham** Secretary- **Chris Palmenberg**

## **PCJLSC Meeting Minutes – December 5, 2017**

### **In Attendance:**

Ashley Jeffers-Samples, Jill & Chris Palmenberg, Kay Moreno, Pat & Marvin Selke, Carter Ham, Tawn Johnston, Ed Konrath, Brandy Lara, Trish, Laura Levin, Irish Coussens, Brad & Jenni Ferris, Allen Wethersby, Garrett Ham, Micaela Smith (was McGibbon), Vincent McGurk, Ryan Thiesen, Ashley Haller, Bobby Torres

**Next Meeting:** Tuesday, February 6, 2018 – County Extension Office 7 p.m. (was changed from January based on budget discussion – Brad)

Meeting called to order at 7:00pm

Tawn moved to accept the agenda, Jill seconded, unanimous vote - **Motion carried**

Brad moved to accept the previous meeting minutes, Tawn seconded, unanimous vote – **Motion carried**

### **Treasurer Report**

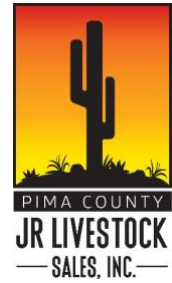
<u>Checking:</u>	\$57,910.32
<u>Savings:</u>	\$26,712.96
<u>Total:</u>	\$84,623.28

Kay moved to accept Treasurer's Report, Ashley seconded, unanimous vote - **Motion carried**

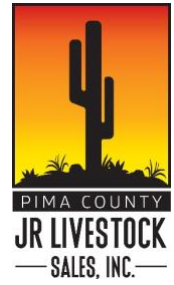
### **OLD Business:**

- Livestock Photo Area for the Fair - Brad, Tawn and Dr. Selke to take care of this
  - ✓ Location inside/outside TBD, being discussed
  - ✓ Swine will have its own setup
- Committee on wording for small stock voting members
  - Was going to change wording to ensure small stock representation
  - Committee still needs to meet to discuss wording
  - Members: Jill, Irish, Cheryl, Mikayla, and Jennifer

### **NEW Business**



- Naming of PCJLSI Small Stock Coordinators
  - TBD based on wording of small stock coordinator representation committee.
- Committee Reports:
  - Budget Committee Report
    - Committee Met prior to this meeting
    - Each row on the committee report has 2016, 2017, and the proposed for 2018
    - Report provided to each member present
    - Discussion Points:
      - Mrs. Selke: Flowers proposed number was high, lowered from \$900 to \$700
      - Equipment line item - Tables: \$500 in the Equipment Purchase for tables/sawhorses for small stock. Pam (Fair Commission) could pay to split the cost, perhaps FFA or 4H projects could help do the assembly.
      - Equipment line item – do we need more for animal pens? It seems that numbers are up this year based on Beef and swine projects. More discussion needed on this at the next meeting (changed next meeting to be after ear tagging so we have better information, see above).
  - Motion to approve 2017-2018 Budget
    - Bobby moves to approve, Kirsten seconds, unanimous vote, **motion carried**
- Ways to improve our auction
  - Ashley: Have we ever discussed opening our auction to the Internet? Biggest problem/issue would be “delay” based on what we have now – already going over time, and increasing our time would become more of an issue.
  - Laura: Recognizing multi-year buyers, perhaps we recognize them during the brunch and then put the photos up for the auction monitor, instead of marching them in and out. This could shave off potentially a half hour or so from the auction proceedings. Give flowers (corsages) when the buyers check in, and they can wear them the rest of the day.
  - Tawn: Discussion about the soda “issue” – whereas sodas donated for buyers or purchased by this committee go out to parents, etc. instead of buyers. Will target Patrick to spearhead this effort to ensure drinks go for buyers not others. Have small tubs by the spotters with the drinks. Discussion with 4H leaders that the drinks and stands are for buyers, not for 4H families and 4H-ers.
  - Jill: Could we possibly have a separate side area for families and 4H-ers to watch the auction? They typically come and go and cause lots of movement in the bleachers.
  - Brad: Do we want bidders or buyers? Education part of this to have the kids know how to cultivate buyers/bidders, and not worrying so much about which supplement to feed their animals.
  - Laura: Send someone from Sales Committee go to each Community club to discuss auction specifics, and how the auction works.
  - Ed Konrath: Used to have a special meeting in January about the auction for new exhibitors. The attendance dwindled and eventually it was cancelled.
  - Jill: A way to put the “seniors” out during the auction (where they have their last year in 4H). Perhaps they could wear a sash or something to have the buyers know. Counterpoint from Garrett – I think the price the kids get on their animal is based on their marketing of the product, and they can tell their buyers in the letter whether its their last year.



**Fair Commission Update:**

- Building a new RV office at the fairgrounds. Five new showers available, need to get key from RV office. Also have washer/dryer facilities
- Campground dump site since last year
- Propane availability for fill at the fairgrounds
- Bleacher upgrade for the shows

Garrett moved to adjourn the meeting at 7:59 p.m., Bobby seconded - **Motion carried**